

# JAKE A. ERLICHMAN

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## EDUCATION

### University of Florida

*Master of Science in Real Estate (MSRE), Hough Graduate School of Business*

**May 2028**  
Gainesville, FL

### University of Florida

*Bachelor of Arts in Business Administration, Real Estate Specialization (BABA), Heavener School of Business*

Minor: Real Estate, Innovation, GPA: 3.86

Relevant Coursework: Business Finance, Real Estate Analysis, Financial Accounting, Managerial Accounting

**May 2027**  
Gainesville, FL

## EXPERIENCE

### Tower Investments

#### *Summer Development Intern*

**Summer 2025**  
Atlantic City, NJ

- Reviewed 10+ property pro formas and revenue models, providing analytical input that informed over \$20 million in hospitality, multifamily, and entertainment investments.
- Conducted market research across 25 competitive properties and sub-markets to identify development trends and pricing benchmarks used in long-term planning presentations.
- Led client walkthroughs for over 15 prospective renters of The Showboat Hotel event space, helping drive a 10% increase in event space bookings during the summer season.

### Verde Finance

#### *Fintech Summer Analyst*

**Summer 2024**  
Austin, TX (Remote)

- Assisted in the production of five equity research reports on companies such as Oracle and Palantir, outlining valuation drivers and presenting recommendations to support investment strategies.
- Wrote weekly market commentary analyzing macroeconomic indicators, interest rate shifts, and sector performance to keep newsletter subscribers informed of emerging trends.
- Developed and maintained Excel-based financial models to expedite research processes and decision-making efficiency.

## LEADERSHIP & INVOLVEMENT

### TAMID Investment Fund

**December 2024 - Present**

#### *Communications Sector Associate*

Gainesville, FL

- Perform DCF and comparable company analysis on over four different Communications sector firms, helping guide investment decisions for TAMID's \$60K national fund.
- Support other analysts by refining their models and presentations for pitches, improving formatting and analytical skills across the team.
- Selected as a national finalist in TAMID's Stock Pitch Competition for an equity research presentation on Comcast, judged by industry professionals.

#### *Healthcare Sector Analyst*

**January – December 2024**

- Collaborated within an eight-member team to deliver Healthcare sector updates and analysis to support investment decisions for TAMID's national fund.
- Assisted associates with financial models and valuation research by contributing data and sector insights.

### Business Undergraduate Mentorship Program (BUMP)

**May 2025 - Present**

#### *Mentor*

Gainesville, FL

- Provide individualized career and leadership mentorship to a first-year business student, focusing on networking and professional growth.
- Engage with over 50 other mentors in professional workshops and development retreats to promote growth and networking.

#### *Mentee*

**February – May 2024**

- Participated with 100+ peers in mentorship for professional and academic development, enhancing networking and practical skills within the business school community.
- Worked individually with an upperclassman mentor who provides knowledge about resume building, networking skills, involvement opportunities, and career development.

## ADDITIONAL DATA

**Certifications:** Financial Analysis with Real Estate Modeling (FARM)

**Awards:** 1st Place, 2025 Rialto Capital Miami Case Competition

**Memberships:** Real Estate Society, Student Finance Group, Alpha Epsilon Pi

**Interests:** Skiing, Creating original music, Cryptocurrency, Documentaries, Pickleball, Philadelphia sports